

ANDREW CAPPELLETTI

DETAILS

ADDRESS

St. Petersburg
United States of America

PHONE

(919) 525-4557

EMAIL

ajc4808@gmail.com

LINKS

[Linkedin](#)

SKILLS

Excellent Communication Skills



Ability to Work in a Team



Effective Time Management



Highly Organized



Ability to Multitask



PROFILE

- Motivated project estimator and sales lead with 10+ years professional experience in custom commercial millwork and woodworking manufacturing
- Experience with budgetary management of projects and estimating and value engineering from design build budgetary phases through complete design
- Law school graduate with strong professional experience in commercial construction contract procurement and negotiating

EMPLOYMENT HISTORY

Project Estimator, TJ Hale

Menomonee Falls, WI

Sep 2022 — Aug 2024

- Estimated large complex custom millwork projects through complete phases of development from budget to final design
- Estimated commercial store millwork fixture projects for various large retailers
- Participated in estimating several design build development projects for private clients

Project Estimator, Thompson Millwork

Mebane, NC

Jan 2021 — Mar 2022

- Estimated large-scale custom millwork projects through various phases of development from budget through final installation
- Competed for requests for proposals for custom millwork from various general contractors throughout North Carolina
- Reviewed and negotiated change orders in existing contracted scopes of work as needed and required for projects
- Produced total project cost estimates for clients to support their allocation of budgets

Project Estimator, Cleora Sterling Corporation

Mebane, NC

Jul 2013 — Jan 2021

- Estimated cost for commercial millwork projects including custom cabinetry, countertops, wood paneling, running trim
- Determined associated costs for materials, number of labor hours for various manufacturing processes, engineering time and installation costs
- Participated in design builds with existing clients to develop millwork design concepts and produce complete builds
- Reviewed and negotiated commercial contracts between first tier subcontractor and general contractors

EDUCATION

**Juris Doctor, North Carolina Central University
School of Law**

Durham, NC

Aug 2010 — Jun 2013

**Bachelor of Arts, University of North Carolina at
Wilmington**

Wilmington, NC

Aug 2006 — Jun 2010

- Criminal Justice Major
- Political Science & Sociology Minors