

# ANDREW CAPPELLETTI

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Address St. Petersburg, Florida

## PROFESSIONAL SUMMARY

Highly motivated and experienced project estimator and sales lead with 12+ years professional experience in commercial millwork and custom woodwork manufacturing and installation.

## SKILLS

- Excellent Computer Skills
- Effective Time Management
- Ability to Multitask
- Fast Learner
- Excellent Communication Skills
- Highly Organized
- Ability to Work in a Team
- Adaptability

## EXPERIENCE

### PROJECT ESTIMATOR — TJ Hale

Menomonee Falls, WI, *September 2022 - August 2024*

- Estimated large complex custom millwork projects through complete phases of development from budget to final design
- Estimated commercial store millwork fixture projects for various large retailers
- Participated in estimating several design build development projects for private clients

### PROJECT ESTIMATOR — Thompson Millwork

Mebane, NC, *January 2021 - March 2022*

- Estimated large-scale custom millwork projects through various phases of development from budget through final installation
- Competed for requests for proposals for custom millwork from various general contractors throughout North Carolina
- Reviewed and negotiated change orders in existing contracted scopes of work as needed and required for projects
- Produced total project cost estimates for clients to support their allocation of budgets

### PROJECT ESTIMATOR — Cleora Sterling Corporation

Mebane, NC, *July 2013 - January 2021*

- Estimated cost for commercial millwork projects including custom cabinetry, countertops, wood paneling, running trim
- Determined associated costs for materials, number of labor hours for various manufacturing processes, engineering time and installation costs
- Participated in design builds with existing clients to develop millwork design concepts and produce complete builds
- Reviewed and negotiated commercial contracts between first tier subcontractor and general contractors

## EDUCATION

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### **JURIS DOCTOR**

— **North Carolina Central University School of Law**

Durham, North Carolina, *Jun 2013*

### **BACHELOR OF ARTS**

— **University of North Carolina at Wilmington**

Wilmington, North Carolina, *Jun 2010*